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# MTI appointed agent for British EAMTM at Resale 2010

 In a significant industry development, Machinery Trade International (MTI) has been appointed as the agent for the EAMTM British Branch participation at Resale 2010, Europe's largest and most prestigious trade fair for used machine tools and manufacturing equipment technologies.

The organiser of Resale 2010, Florian Hess, explains the reasons behind his decision: "We have worked successfully with MTI in the past and since 2008 they have been our agents for the North American market," he says. "MTI can offer participation in Resale to EAMTM members at very attractive rates, along with additional marketing services that complement attendance at the fair."

Resale attracts over 500 exhibitors and 10,000 visitors from more than 100 countries. Machine tools and metalworking machinery make the biggest part of the offer at Resale, but all sectors are catered for: from construction machinery, metalworking, plastics and textile machinery, through to IT equipment.

Michael Riley of West



Midlands-based EAMTM member company, Riley Surface World, says that MTI will inject new momentum into Resale from a British perspective.

"MTI is involved in this market on a global basis, attending and acting as agents for trade fairs the world over," he says. "It seems an absolutely logical step for MTI to be appointed as the agent for the EAMTM British Branch participation at Resale 2010. It means that British members instantly become party to MTI's experience, hopefully helping to enable a cost effective and rewarding event."

"The previous arrangement had become exhausted and without this opportunity via MTI there was a possibility that the

British Branch participation as 'a village' at Resale would cease," he adds.

Mr Riley is the immediate past chairman of the EAMTM British Branch, and current chairman Robert Cockerill, echoes his sentiments. "We have seen how MTI can help UK dealers stage successful event participation at trade fairs around the world, which is why we believe EAMTM British Branch members can make a strong impact at Resale with the marketing expertise of MTI."

MTI's publisher and CEO, Bob Sadat, is equally delighted at the announcement.

"Over the past 15 years Resale has become the most important forum for the European used machinery market – a trade fair where important deals are done and new contacts made. As a result we are delighted that MTI has been confirmed as the agent for the EAMTM British Branch participation at the show. We are determined to offer competitive packages to member companies so they can maximise their opportunities at the only major European event where used machinery calls the tune."

For further information

www.mti-online.com

www.resale-germany.com




## Bystronic consolidate UK sites

 Cutting and bending machinery specialist, Bystronic UK, has brought together its Leeds and Chard sites at a new facility in Coventry. The new building, which combines showroom, spares stores, offices and training facilities, opened for business on 4 January. There will be an official opening in the spring, which will also coincide with a centennial celebration relating to press brake and guillotine specialist FJ Edwards, which was acquired by Bystronic.

For further information  
[www.bystronic.co.uk](http://www.bystronic.co.uk)

## ACS announce new agency

 Air Cleaning Systems has been appointed sole UK distributor for the German manufactured PH-Cleantec range of mobile universal low pressure cleaners. The PH-Cleantec machines heat water or machine coolant to 90°C within a minute and work at an operating pressure from 3 to 7.5 bar to clean components and tooling.

For further information  
[www.acs-ltd.com](http://www.acs-ltd.com)

## District appointment

 Cutting fluid specialist Master Chemical Europe has appointed Yury Reshmin to the newly created post of district manager for Russia. The company already has two distributors in Russia, MTK Arsenal Ltd in St. Petersburg and Industrialnye Specmasta in Moscow. Mr Reshmin's initial role will be to support these distributors but in the longer term he is charged with building the company's customer base in the region. Mr Reshmin has experience as both an engineer in metalworking fluid production and also in technical support and sales. Indeed his entire career has been devoted to metallurgy and metalworking.

For further information  
[www.masterchemical.com](http://www.masterchemical.com)

# Intuitive DRO

 Newall Measurement Systems is launching a new DRO display called the DP700. Initially two and three-axis versions will be introduced, with a single-axis unit available at a later date.

Designed and manufactured at Newall's Leicester premises, the design principle of the DP700 was to create a DRO that featured the essential functions for all machining applications, while providing operators with an intuitive and 'answer-the-question' type of interface. Operators can select the functions they would like to use or disable, so they can make use of the most advanced or basic features. The DP700 will also be available in multiple languages, which will make the user experience even simpler in export markets.

For further information  
[www.newall.com](http://www.newall.com)



## Energy efficiency workshop


 Compressed air equipment specialist, Atlas Copco has announced that it will deliver an energy efficiency workshop and exhibit products at the Carbon Trust's Technology Convention at the Birmingham NEC later this month. At the

convention, Atlas Copco's 'Carbon Zero' compressor technology will be featured in a Compressed Air Workshop session. The overall aim of the convention is to ensure that the Carbon Trust's accredited consultants and companies

attending the event are up to date with the latest range of energy efficient technologies. The Air and Temperature Control Technology convention takes place on 20 January.

For further information  
[www.atlascopco.co.uk](http://www.atlascopco.co.uk)

## Accolade for Hone-All director

 The Bedfordshire Businesswoman of the Year 2009 is Andrea Rodney, co-director of subcontract machining company Hone-All Precision Ltd. The 24-strong business relocated recently to 20,000 sq ft refurbished premises in Leighton Buzzard, which provided the opportunity to introduce various environmental initiatives, as well as improve the process flow from raw material to finished component. An independent judging panel commended Andrea, who joined Hone-All in 1994, "for her passion and commitment to her business and its ongoing success, while constantly looking for new challenges". The judging panel also pointed out that "Andrea is a great example of what an 'ambassador for women' competing in a male-dominated industry can achieve".

For further information  
[www.hone-all.co.uk](http://www.hone-all.co.uk)



## ADB revise GDP outlook

 The Asian Development Bank (ADB) has revised its growth outlook for India to 7% from its earlier 6% for the calendar year 2009. ADP's upward revision follows higher-than-expected second fiscal quarter growth of 7.9%. GDP grew 6.1% in Apr-Jun quarter and 5.8% in Jan-Mar quarter.

"Despite a V-shaped recession now underway, it's essential that fiscal and monetary stimulus remain accommodative where possible to put economies on a sound footing," says the bank. "A key challenge for each economy will be to carefully time when best to roll back the stimulus to ensure sustained recovery but avoid both excessive inflation and hefty fiscal shortfalls."

For further information  
[www.adb.org](http://www.adb.org)



## Auction Spotlight



**GoIndustry DoveBid** is hosting an online auction of equipment used previously by Kwickturn and others. Lots include: an Okuma LB25 CNC lathe; two Colchester Tornado 100 CNC lathes; a Colchester Triumph 'Electronic' CNC gap bed lathe; a Colchester 500 CNC centre lathe; a Dah Lih MCV VMC; a Victor V-Centre 4 VMC; a Butler Elgamill CNC bed mill; and a Bridgeport Interact CNC mill. Viewing takes place on 13 January (09:00-16:00) at Stourport-on-Severn, UK. Bidding ends on 14 January at 14:00.  
**+44 (0)7774 652404 [www.go-dove.com](http://www.go-dove.com)**



**Peaker Pattinson** is conducting an online auction of equipment used formerly by British Midland Tool and Phoenix Tavinor Engineering Ltd, Tamworth, UK. Lots include: two Toyoda CNC HMCs; Daewoo and Matsuura VMCs; two Nakamura Tome turning centres; a Citizen CNC bar auto; seven Jones & Shipman grinding machines; two Bridgeport mills; a Pearson guillotine; a RAS powered folder; and a Faro portable arm CMM. Viewing takes place on 19 January (09:30-16:30). Auction ends on 22 January.

**+44 (0)1778 590111 [www.ppauctions.com](http://www.ppauctions.com)**



**Law & Cottrill** is hosting an online auction of equipment used previously by RDT Precision Engineers Ltd, UK. Lots include: two Mori Seiki SL CNC lathes; a Goodway CNC lathe; a Gildemeister NEF1020 CNC lathe; four Heyligenstaedt CNC lathes; two

Hwacheon CNC lathes; two Mazak CNC lathes; Mazak, Dah Lih and Matsuura VMCs; a Matsuura twin pallet HMC; and an Axe & Status CNC bed mill. Viewing is by appointment only. Bidding ends on 20 January at 15:00.  
**+44 (0)121 328 2424 [www.lawcot.com](http://www.lawcot.com)**



**1st Machinery Auctions** is hosting an online auction of equipment used previously by Ultimate Precision, UK. Lots include: a Doosan 400L CNC lathe; a Bridgeport VMC1000/22 vertical machining centre; three Bridgeport VMC600 XP vertical machining centres; three Bridgeport VMC500/16 vertical machining centres (one with fourth axis); a ONA Prima S400 wire EDM; and a Colchester Tornado 210 CNC lathe with barfeed. Viewing is by appointment only. Auction ends 20 January.

**+44 (0)2476 317030 [www.1stmachineryauctions.com](http://www.1stmachineryauctions.com)**



**King Sturge Plant & Machinery** is conducting an online auction of equipment used formerly by Dorsend Ltd, Caerphilly, UK. Lots include: an LVD PPEB CNC seven-axis press brake (80 tonne x 2.5m); an LVD PPEB CNC four-axis press brake (80 tonne x 2.5m); an LVD-Shape Delta 1250TN CNC turret punch; a Shape Delta 2 Index CNC turret punch; and a Mebusa 40-2 manual press brake (40 tonne). Viewing takes place on 19 January (10:00-16:00). Bidding closes on 21 January from 13:00.

**+44 (0)121 214 9857 [www.kingsturge.co.uk](http://www.kingsturge.co.uk)**

**FOR MORE AUCTIONS, SEE Pages 24 – 41**

# NEW

# Beauty and the Beast



## New DP700 Digital Readout Display

Newall's latest digital readout display for all machining purposes, performing under the harshest conditions

- More productivity with intuitive use
- No more downtime
- Five Year Warranty
- Designed and manufactured in the UK

Hosted in the elegantly designed aluminium body of the new DP700, lies a powerful and intuitive Digital Readout that will allow operators to make full use of its features with ease. Combined with Newall's robust Spherosyn and Microsyn linear encoders, the DP700 is one of the most attractive DRO displays money can buy.

## NEWALL

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